



United States Council for International Business

ATA Carnet and Customs Department

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Re: A4 Carnet and Price Increase

Dear Carnet Customer:

Earlier this summer we advised you about the exciting new enhancements to the ATA (and Tecro) Carnets. You may recall that the changes included:

1. **New size:** The Carnet (both ATA and Tecro) has shrunk to 8 ½ x 11 ¾ inches.
2. **New jacket:** We've given the ATA Carnet a facelift: by:
 - creating a new jacket—one still recognizable to custom inspectors around the world,
 - adding a storage pocket,
 - adding (again) the die-cut for viewing the Carnet number, and
 - simplifying "Instructions for Using a Carnet."
3. **Binding:** A sturdier binding will be used in the future. The gold buttons are things of the past.
4. **Counterfoils and vouchers:** The WCO has required that counterfoils and vouchers be separated making successive customs transactions more readily apparent. We've labeled the counterfoils and vouchers in the upper right hand corner to make them easier to find and execute.
5. **Slimmer document:** The yellow vouchers that U.S. Customs and you have completed for years has been eliminated and the Carnet will be printed on both sides of the Carnet sheets, thus reducing its overall thickness.

USCIB has been the guaranteeing and issuing association for ATA Carnets since inception in 1968. Over the 36 years that we have been operating the system, we have only occasionally altered the pricing of our product. The last time was January 1, 1990.

Over the past, nearly 15 years, the area of geographic coverage to which your exports may travel has grown dramatically, by 21 countries. As of September, your goods can travel to 60 countries dutyfree and taxfree. Countries that have joined the System since 1990 include: Algeria, Andorra, Belarus, China, Croatia, Czech Republic, Estonia, India, Latvia, Lebanon, Lithuania, Macedonia, Malaysia, Malta, Mongolia, Morocco, Russia, Slovakia, Slovenia, Taiwan, and Thailand. And Serbia will begin accepting Carnets November 1st.

When we begin issuing A4 Carnets on December 20, new prices (see page 2) will also go into effect. The average increase is 11%. At the same time, all Carnet customers will receive additional services with the A4 Carnet. Carnets:

1. **will be ready for use at the time of receipt. No more photocopying!**
Previously, you made the copies of the General List (GL) that attach to the

vouchers. In the future, we'll provide that service to you, unless it seems inappropriate to do so, for example with very long GLs.

2. will be processed and **at your doorstep in 2 business days**. Guaranteed Processing (1 day) and Same Day pick-up will also be available.
3. may travel to **China without a \$100 surcharge**.

Effective December 20, Carnets will be priced as follows:

Basic Fees:

Value	Basic Fee
\$0-9,999	\$200
\$10,000-49,999	\$230
\$50,000-\$249,999	\$280
Over \$250,000	\$330

Delivery Options: Check Service Bureau for availability. Courier charges apply.

	Standard	Rush	Pick-up
	2 nd business day delivery	Next business day delivery, Guaranteed Processing	Same day
Application received before 4 p.m. ET	\$0	\$50	\$100
Application received after 4 p.m. ET	\$0	\$75	\$150

Certificate Fees:

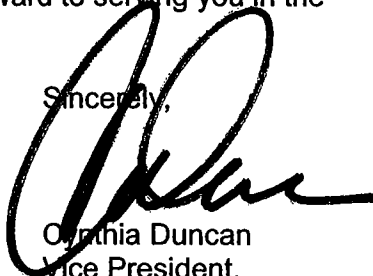
Up to 4 sets, purchased at time of issue (previously 8 sets)	\$0
Additional sets requested at time of issue	\$10/set
Additional sets requested after time of issue	\$10/set, minimum \$40

For all existing Carnets (i.e., in the 8 ½ x 14 inch format), additional certificates (provided after issuance) and duplicate Carnets will continue to be available after December 20, so please contact your Service Bureau. All Replacement Carnets issued after December 20th will be in the A4 format.

If you have any questions, please contact your Carnet Service Bureau, www.merchandisepassport.org or me.

We thank you for your continuing business and look forward to serving you in the months and years to come.

Sincerely,



Cynthia Duncan
Vice President,
Carnet Operations