Learn.
International Business.

ICC Guide to Export/Import – Global Standards for International Trade
4th Edition
by Guillermo C. Jimenez

The ICC Guide to Export-Import is an easy-to-understand introduction to international trade while at the same time appealing to the experienced practitioner. Completely updated, the fourth edition of this much acclaimed volume contains an extended analysis of modern practice and covers such crucial topics as:

- Legal framework and dispute resolution in international business
- Transport risks, customs and cargo insurance
- Online documentation and e-commerce
- Tips and tricks for negotiating international contracts
- Intellectual property protection
- Incoterms® 2010

Developed with top experts at the International Chamber of Commerce (ICC), this vital handbook enables traders and students of international business to manage the challenges of a globalized world and make the most of international markets.

ICC No. 686, 2012 Edition, 276 pages, $75.00
The Secretariat’s Guide to ICC Arbitration
The Guide contains a detailed analysis of the 2012 ICC Rules of Arbitration and the practices employed in their application. Easily accessible article-by-article commentary provides authoritative information on each provision, its application by the ICC Court, the Secretariat and arbitrators. Indispensable for parties, counsel, arbitrators and scholars, the Guide will help you better understand international commercial arbitration, the new Rules, and draw maximum benefit from ICC arbitration procedures.

ICC Banking Commission Opinions 2009 – 2011
Representing the ICC Banking Commission’s official interpretations of how ICC’s banking rules are to be used in specific situations, the ICC Banking Commission Opinions provide unrivalled guidance to practitioners and been referred to for decades by judges worldwide in disputes involving ICC rules.

UCP 600 – Uniform Customs and Practice for Documentary Credits, 2007
The universally used rules on documentary credits. This leaner set of rules contains the major changes that letter of credit practitioners must know. Major changes include: new definitions and interpretations, replacement of the term “reasonable time” and re-drafted transport articles aimed at resolving confusion over the identification of carriers, masters and agents.
ICC No. 600, 2007 Edition, 72 pages, $20.00

Dossier IX – Player’s Interaction in International Arbitration
by ICC Institute of World Business Law
A successful arbitration assumes harmonious cooperation between parties and arbitrators involved in the proceedings. However, many factors can negatively affect the arbitration procedure. This Dossier, compiling the outcome of the 2011 Annual Conference of the Institute of World Business Law, discusses the means to ensure that arbitration remains a real alternative to state justice, evoking the duties different actors have towards others, the means that should be implemented to ensure a smooth functioning of the arbitral tribunal, and the challenges arbitral institutions have to cope with.
ICC No. 737, 2012 Edition, 184 pages, $95.00

International Commercial Transactions 4th edition
by Prof. Jan Ramberg
The 4th edition of this much acclaimed book is packed with vital information and valuable advice on avoiding the pitfalls and costly consequences of poorly conceived international transactions, particularly improperly used Incoterms 2010 clauses. This volume is divided into three parts: common problems in international transactions, rights and obligations of parties to an international sales contract, and rules and practices for related contracts. The extensive annex contains the texts of international conventions, major trade rules, model contracts, and other helpful hands-on materials.
ICC No. 711, 2011 Edition, 630 pages, $195.00

ICC Model International Franchising Contract
This model contract provides a balanced contractual framework for franchisors and franchisees seeking legal certainty and compliance with common practice. The significantly expanded 2011 edition provides valuable information for users on, e.g., anti-trust rules, questions of laws applicable to franchises, and alternative drafting solutions adapted to more specific needs and identifies potential pitfalls.
Incoterms® 2010

ICC Official Rules for the Interpretation of Trade Terms

Regularly incorporated into sales contracts worldwide for 70 years, Incoterms® rules define the responsibilities of sellers and buyers for the delivery of goods. Incoterms® 2010 reflects the latest developments in commercial practice and updates the former rules. A new classification system divides the 11 Incoterms® rules into two distinct groups of rules, one for waterway transport and one for all other modes of transport.

ICC No. 715, 2010 Edition, 128 pages, $60.00

Guide to Incoterms® 2010

by Prof. Jan Ramberg

This Guide analyzes in detail each of the 11 Incoterms® rules and explains the history of these ground-breaking international commercial terms. International business professionals and traders should have this book handy for a deeper understanding of ICC’s globally used trade terms.

ICC No. 720, 2010 Edition, 216 pages, $90.00

Incoterms® 2010 Desk Pad

Clear, bright and practical, this helpful tool is a colorful way to protect your desk and provides a handy overview of the Incoterms® 2010 rules.

ICC No. 717, Desk Pad, 23 inches x 16 inches, $20.00

Incoterms® 2010 Wall Chart

This practical wall chart explains all 11 Incoterms® 2010 rules at a glance. The wall chart is ideal for classrooms, offices or as a gift for business partners.

ICC No. 716, 12 x 24 inches Poster (sold in packs of 10), $110.00

DCInsight

For 18 years, letter of credit practitioners have turned to DCInsight to keep up with the latest in trade finance. This quarterly newsletter is packed with practical information trade finance and the changing role of L/Cs in international trade. Bankers, lawyers, transporters or a trade practitioners will appreciate the frank and insightful interviews with L/C experts, in-depth analyses of the ICC Banking rules and standards, and discussion of letter of credit fraud cases costing millions of dollars.

4 issues, approximately 24 pages each, $260.00

United States Council for International Business Trade Services

The ATA Carnet, commonly known as the “Merchandise Passport,” is an international Customs document, which allows for the duty and tax-free temporary import and export of professional equipment, commercial samples and goods for fairs and exhibitions.

www.MerchandisePassport.org

eCertify

electronic Certificates of Origin (eCOs) save time and money bypassing the delay and expense of employing messengers to obtain certification. After a few simple steps, and certification by USCIB, print your eCOs wherever you can access a computer and printer.

www.CertsOfOriginUSA.org

USCIB International Bookstore, specializing in the titles of International Chamber of Commerce, has a broad catalogue of industry acclaimed publications that will help you learn all about the ins and outs of commercial trade.

www.InternationalTradeBooks.org